

Overseas Merchandise Trade: April 2013

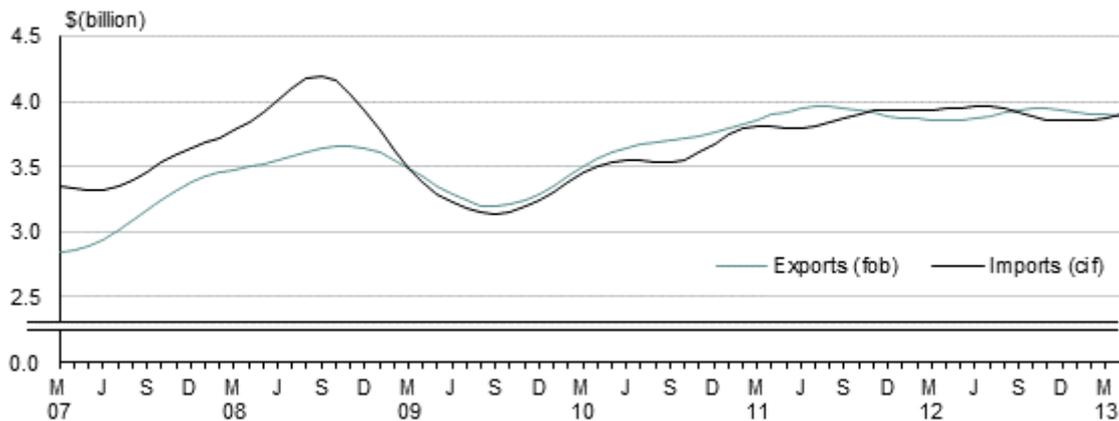
Embargoed until 10:45am – 24 May 2013

Key facts

For April 2013 compared with April 2012:

- Exports rose \$83 million (2.2 percent) to \$4.0 billion.
- Meat and edible offal exports increased the most.
- Imports rose \$263 million (7.4 percent) to \$3.8 billion.
- There was a trade surplus of \$157 million (4.0 percent of exports).
- The trend for exports is 1.9 percent lower than its highest point of August 2011.
- The trend for import values (excluding one-off imports) has shown little change in recent months.

Merchandise trend values
Monthly



Source: Statistics New Zealand

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24 May 2013
ISSN 1178-0320

Commentary

- Exports rise 2.2 percent
- Imports rise 7.4 percent
- Trade surplus in April 2013
- Seasonally adjusted exports fall 8.6 percent
- Seasonally adjusted imports rise 1.5 percent
- Exchange rate movements

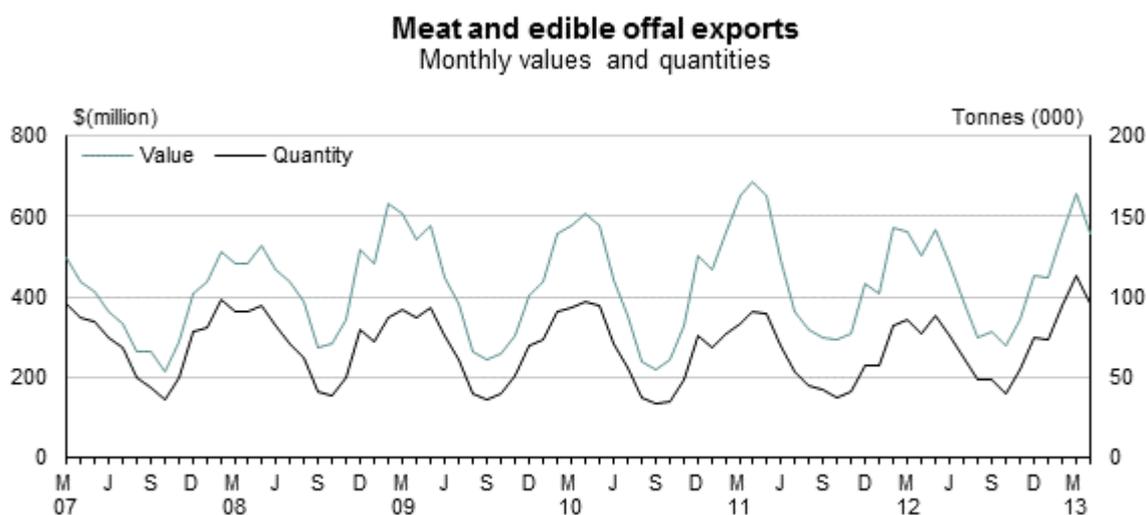
All comparisons are between April 2013 and April 2012, unless otherwise stated.

Exports rise 2.2 percent

In April 2013, merchandise exports were valued at \$4.0 billion, up \$83 million (2.2 percent) from April 2012.

Rise in exports led by meat

Meat and edible offal exports increased \$57 million (11 percent). This was led by a rise in exports of frozen lamb cuts, up \$25 million (18 percent). Frozen boneless beef also contributed to the increase, up \$15 million (8.8 percent). This followed a rise in meat exports in March 2013, up \$94 million from March 2012, led by beef.



Source: Statistics New Zealand

The number of lambs slaughtered for export rose 22 percent in the March 2013 quarter compared with the March 2012 quarter. The number of cattle slaughtered rose 29 percent. (These data series, from the Ministry for Primary Industries, are published in table 9 of the Excel files in the 'Downloads' box.)

For April 2013, other key changes in commodity group export values were seen for:

- **petroleum and products** (including crude oil) – up \$46 million (46 percent), due to increases in crude oil and partly refined petroleum
- **preparations of cereals, flour, and starch** – up \$27 million (39 percent), mainly due to infant food preparations

- **fruit** had the largest offsetting decrease – down \$28 million (11 percent), led by kiwifruit
- **mechanical machinery and equipment** – down \$23 million (16 percent), over a range of commodities.

Milk powder, butter, and cheese (the largest export commodity group) rose \$19 million (2.2 percent), led by skimmed milk powder, up \$32 million (32 percent), and anhydrous milk fat, up \$16 million (29 percent). Natural milk constituents fell \$28 million (46 percent), and whole milk powder fell \$12 million (3.0 percent).

Exports to China rise while Australia records small fall

More goods were exported to **Australia** than to **China** in April 2013, even though exports to China rose while exports to Australia fell, compared with April 2012. From January to March 2013, exports to China were greater than to Australia.

Exports to China rose \$134 million (26 percent) to \$654 million. This was led by frozen boneless beef, frozen lamb cuts, whole milk powder, and infant food preparations.

Exports to Australia fell \$9.6 million (1.3 percent) to \$727 million, but the largest commodity change was a rise in petroleum products, up \$35 million.

Values of export goods to Australia and China
Monthly



Source: Statistics New Zealand

In April 2013, the value rose for exports to:

- **Singapore** – up \$38 million (71 percent), led by skimmed and whole milk powder, and partly refined petroleum
- **Korea** – up \$24 million (18 percent), over a range of commodities
- **Chile** – up \$23 million, due to whole milk powder, up \$12 million from almost zero in April 2012.

In April 2013, the value fell for exports to:

- **Iran** – down \$25 million (94 percent), led by butter
- **Japan** – down \$45 million (15 percent), led by kiwifruit and wood pulp

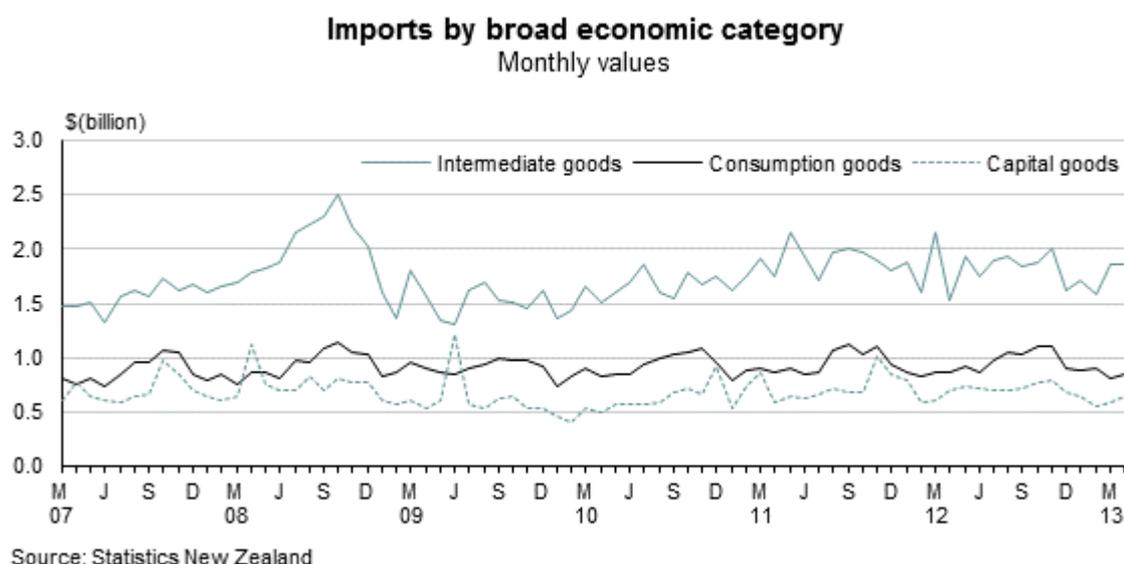
- **United States** – down \$77 million (19 percent), led by natural milk constituents, casein and caseinates, and meat and edible offal (both beef and lamb)
- **Venezuela** – down \$38 million (84 percent), due to whole milk powder.

Imports rise 7.4 percent

In April 2013, imported goods were valued at \$3.8 billion, up \$263 million (7.4 percent) from April 2012.

Intermediate goods show the largest increase

For the three main economic categories, the value of intermediate goods rose while capital goods and consumption goods fell.



Intermediate goods rose \$322 million (17 percent), led by crude oil, up \$143 million, and automotive diesel, up \$105 million.

Capital goods fell \$62 million (10 percent). Machinery and plant fell \$87 million (18 percent), led by steam turbines, down \$30 million. Transport equipment partly offset this fall, up \$25 million (25 percent).

Consumption goods fell \$15 million (1.8 percent), due to durable consumer goods (such as furniture), down \$13 million (11 percent), and non-durable consumer goods (such as clothing), down \$11 million (5.5 percent). This was partly offset by processed food and beverages (such as cereals), up \$9.6 million (4.3 percent).

In **other categories** of goods:

- **passenger motor cars** rose \$55 million (21 percent), led by new diesel motor cars with an engine capacity exceeding 2500cc and used petrol motor cars with an engine capacity of 1500–3000cc
- **petrol and avgas** fell \$36 million (27 percent), due to premium motor spirit, partly offset by a rise in regular motor spirit.

Key movements in commodity import values

By commodity group, the value of imports rose for:

- **petroleum and products** – up \$235 million (45 percent), led by crude oil and automotive diesel
- **vehicles, parts, and accessories** – up \$68 million (16 percent), led by new diesel motor cars with an engine capacity exceeding 2500cc and used petrol motor cars with an engine capacity of 1500–3000cc
- **food residues, wastes, and fodder** – up \$16 million (42 percent), due to palm oil cake, up \$24 million (most of the increase went to North Island ports).

Mechanical machinery and equipment fell \$117 million (22 percent), led by steam turbines. There were no similar imports of steam turbines in April 2013.

Imports of petroleum and products lead country-of-origin changes

Import shipments of petroleum and products tend to fluctuate depending on where they come from, which causes large changes in quantities and values. In April 2013, compared with April 2012, petroleum and products influenced the value of imports from:

- **Malaysia**, up \$99 million, and **United Arab Emirates**, up \$91 million, both due to crude oil
- **Korea**, up \$72 million (94 percent), led by automotive diesel and regular motor spirit
- **Japan**, up \$67 million (24 percent), due to automotive diesel
- **Taiwan**, down \$37 million (35 percent), due to premium motor spirit (partly offset by automotive diesel)
- **Singapore**, down \$29 million (16 percent), led by regular motor spirit and premium motor spirit.

Other significant import movements were seen for:

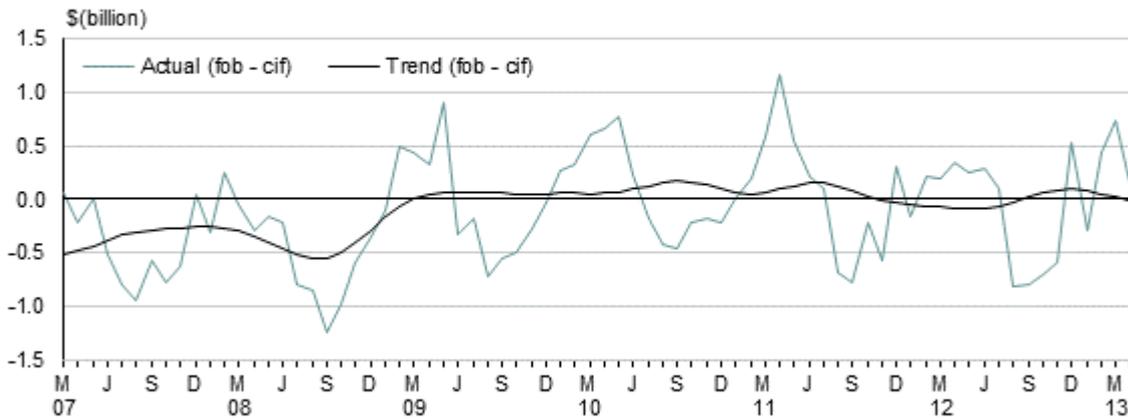
- **Thailand** – up \$30 million (24 percent), led by goods transport vehicles
- **Israel** – down \$26 million (82 percent), led by boilers.

For our two main import partners, imports from **China** fell \$1.8 million (0.3 percent), and imports from **Australia** fell \$11 million (2.1 percent). There was little change in major commodities.

Trade surplus in April 2013

In April 2013, there was a trade surplus of \$157 million (4.0 percent of exports). This compares with an average surplus of 10 percent of exports over the previous five April months. April months have been in surplus since 2009.

Merchandise trade balance Monthly



Source: Statistics New Zealand

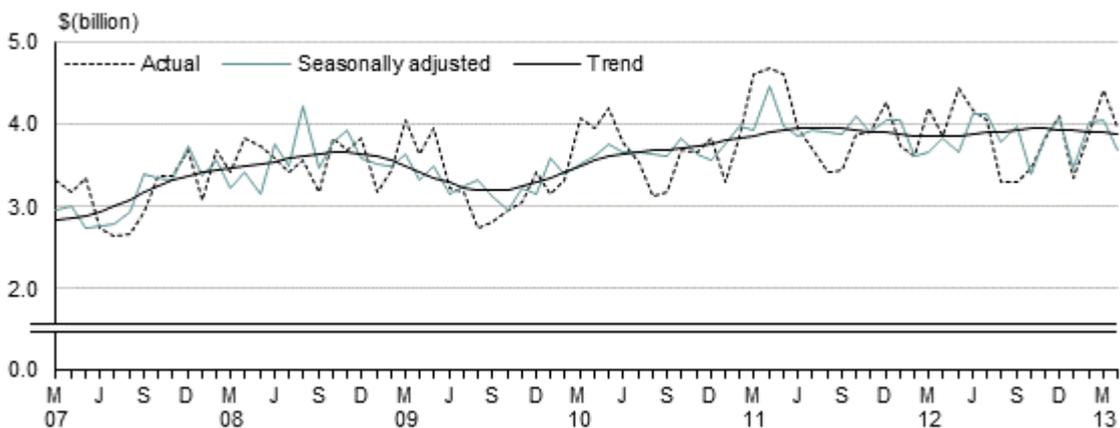
For the year ended April 2013, there was an annual trade deficit of \$694 million (1.5 percent of exports). Eight of the last 10 April years were trade deficits, but there were surpluses in the April 2010 and April 2011 years.

Seasonally adjusted exports fall 8.6 percent

After adjusting for seasonal effects, the value of exported goods fell 8.6 percent (\$347 million) in April 2013, compared with March 2013. April's fall was led by falls in commodities that do not have a seasonal pattern, such as crude oil, ships, boats, and floating structures, and aluminium and aluminium articles.

The trend value for merchandise exports is 1.9 percent below the highest-ever peak, of August 2011.

Merchandise export values Monthly



Source: Statistics New Zealand

Change in seasonally adjusted exports values

In April 2013, **crude oil** fell 29 percent (\$47 million), with quantities down 22 percent, **ships, boats, and floating structures** fell 87 percent (\$41 million), and **aluminium and aluminium articles** fell 34 percent (\$41 million).

In April 2013, **logs, wood, and wood articles** fell the most of all seasonally adjusted exports, down 13 percent (\$37 million), following a 3.4 percent rise in the March month.

The value of seasonally adjusted **meat and edible offal** exports fell 6.9 percent (\$32 million) in April 2013, compared with the March month (up 8.4 percent). The seasonally adjusted quantities for meat and edible offal fell 11 percent, compared with a 9.7 percent rise in March.

Milk powder, butter, and cheese fell 0.3 percent (\$2.7 million) after an 18 percent fall in March 2013.

Trend for exports of milk powder, butter, and cheese shows little change

The trend for exports of **milk powder, butter, and cheese** has shown little change in recent months and is now 1.6 percent higher than its most recent low point, of April 2012.

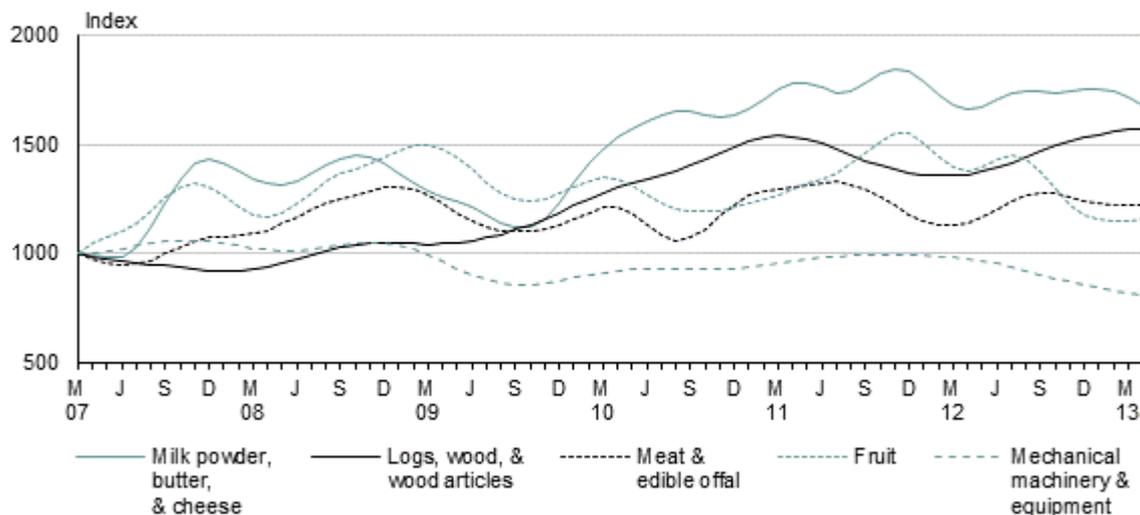
Recent trends for the values of other leading commodity groups show that:

- **meat and edible offal** is 4.2 percent lower than its most recent high point, of September 2012
- **logs, wood, and wood articles** has been increasing for over a year and is now 16 percent higher than its most recent low point, of March 2012
- **fruit** is 20 percent lower than the most recent high, of July 2012.

Indexed export trend values by leading commodity groupings

Monthly

Base: March 2007 (=1000)

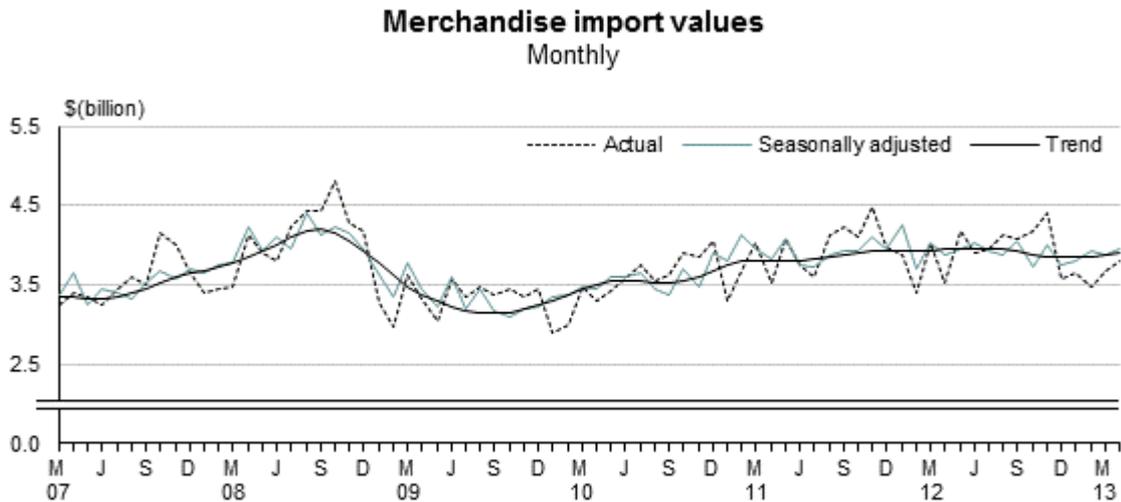


Source: Statistics New Zealand

Seasonally adjusted imports rise 1.5 percent

Seasonally adjusted imports rose 1.5 percent (\$60 million) to \$3.9 billion in April 2013, compared with March 2013. This followed a 1.0 percent (\$41 million) decrease in March 2013. Excluding petroleum and products, seasonally adjusted imports rose 1.2 percent in April 2013.

The trend for import values (excluding one-off imports) has shown little change in recent months.



Exchange rate movements

According to the Reserve Bank's trade weighted index, the New Zealand dollar was 2.5 percent higher in April 2013 than in March 2013, and 6.8 percent higher than in April 2012.



For more detailed data, see the Excel tables in the 'Downloads' box.

Definitions

About the overseas merchandise trade statistics

Overseas merchandise trade statistics provide statistical information on the importing and exporting of merchandise goods between New Zealand and other countries.

Data is obtained from export and import entry documents lodged with the New Zealand Customs Service. The data is processed and passed to Statistics NZ for further editing and compilation.

More definitions

Billion: is 1,000 million.

Capital goods: are produced assets that are used repeatedly or continuously, for longer than one year, in industrial production processes. Examples are machinery, trucks, and aircraft.

cif: is the cost of goods, including insurance and freight to New Zealand.

Consumption goods: are goods used (without further transformation in industrial production processes) by households, government, or non-profit institutions serving households.

Exports (including re-exports): are goods of domestic origin exported from New Zealand to another country. Exports in this release are valued fob and are shown in New Zealand dollars. Estimated values may be used for goods that are not already sold at the time of export entry lodgement.

fob: is free on board (the value of goods at New Zealand ports before export).

Imports: are goods imported into New Zealand. Imports in this release are valued at cif and are shown in New Zealand dollars. However, imports in table 1 are also shown at the vfd level, which excludes the insurance and freight component.

Infoshare: is Statistics NZ's free online tool that gives you access to a range of time-series data.

Intermediate goods: are goods used up, or transformed in, industrial production processes.

Merchandise trade: covers exports or imports of goods that alter the nation's stock of material resources. It includes goods leased for a year or more and excludes goods for repair.

Provisional: statistics for the latest three months are provisional, to allow late data and amendments to be included.

Re-exports: are merchandise exports that were earlier imported into New Zealand and have less than 50 percent New Zealand content by value.

Seasonal adjustment: removes the estimated impact of regular seasonal events, such as pre-Christmas purchasing, from time series. This makes the figures for adjacent periods more comparable.

Trade balance: is calculated by deducting imports (cif) from exports (fob). These two valuations are not entirely comparable, because the cif valuation includes insurance and freight to New Zealand while the fob valuation excludes insurance and freight from New Zealand.

Trade deficit: occurs when the value of imports is more than the value of exports.

Trade surplus: occurs when the value of exports is more than the value of imports.

Trend: estimates reveal the underlying direction of movement in a series and are used to identify turning points.

vfd: is value for duty (the value of imports before insurance and freight costs are added).

Related links

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Overseas Merchandise Trade: May 2013 will be released on 27 June 2013.

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[National Accounts](#) measure the values of a range of economic aggregates such as gross domestic product, capital formation, and government and private consumption.

[Economic Survey of Manufacturing](#) provides an economic indicator of how the manufacturing sector is performing.

[New Zealand Customs Service](#) is the government agency that ensures the security of our borders.

[Ministry of Foreign Affairs and Trade](#) is the Government's principal adviser and negotiator on foreign and trade policy issues.

Data quality

Period-specific information

This section contains data information that has changed since the last release.

- [Time of recording – number of working days](#)
- [Foreign currency conversions](#)

General information

This section contains information that does not change between releases.

- [Merchandise trade – data source](#)
- [Crude oil imports – effects of timing of recording](#)
- [Exports – timing of recording and undercoverage](#)
- [Seasonally adjusted series](#)
- [Trend series](#)
- [Broad economic category groups](#)
- [New Zealand Harmonised System Classification](#)
- [Standard International Trade Classification](#)
- [Confidential items](#)
- [More information](#)

Period-specific information

Time of recording – number of working days

There were 20 working days in April 2013, compared with 18 working days in April 2012.

Foreign currency conversions

Import values are converted from foreign currencies when import documents are processed by New Zealand Customs Service (NZCS).

Export values given in foreign currencies are converted by Statistics NZ into New Zealand dollars, using weekly exchange rates when the statistics are compiled.

Currency conversions				
Foreign currencies to New Zealand dollars				
Currency	Number of exports	Value in foreign currency \$(million)	Value in NZD \$(million)	Average exchange rate
USD	38,596	1,925	2,294	0.8393
AUD	18,338	221	272	0.8108
EUR	5,424	172	265	0.6475
GBP	3,684	58	105	0.5499
JPY	1,190	7,488	92	81.62
Other currencies	1,655	...	45	...
Total in foreign currency	68,887	...	3,073	...
NZD	63,824	...	880	...
Total	132,711	...	3,953	...

Symbol: ... not applicable

In March 2013, 68,887 export line entries worth \$3.1 billion were converted into New Zealand dollars.

For more information on the use of exchange rates, see the [Merchandise trade – data source](#) section.

General information

Merchandise trade – data source

Data is obtained from export and import entry documents lodged with NZCS. The data is processed and passed to Statistics NZ for further editing and compilation.

Export values given in foreign currencies are converted by Statistics NZ into New Zealand dollars, using weekly exchange rates when the statistics are compiled. For exports, a rise in the New Zealand dollar has a downward influence on prices and, as a consequence, quantities and values reduce.

Import values are converted from foreign currencies when import documents are processed by NZCS. The exchange rates used are set by NZCS each fortnight. These rates are prepared 11 days before the start of the fortnight, so have a lag of 11 to 25 days compared with the daily rates published by the Reserve Bank. For imports, a rise in the New Zealand dollar has a downward influence on prices and an upward influence on quantities. The combined influence on values can be either positive or negative.

Crude oil imports – effects of timing of recording

Imports are generally compiled by date-of-entry clearance by NZCS. NZCS entries are required from up to five days before, to 20 working days after, arrival of goods into New Zealand. The exception to this rule is for crude oil imports, which can have entries lodged later than 20 working days after entry into New Zealand.

Crude oil values for the latest month are estimated using actual quantities and country-of-origin data (provided by NZCS, based on information from the refinery at Marsden Point), together with

estimated prices. These estimates for crude oil are replaced once actual entries are lodged with NZCS.

While all entries are provisional for the latest three months, and have the potential to be changed by the importer/exporter within this period, changes are not common, and generally do not have a material impact on the results. However, New Zealand has only a few ships carrying crude oil arriving each month, and each ship represents a high proportion of the monthly total of imported crude oil. Any variation in the data for crude oil resulting from a later lodgement date can result in a significant revision to the value. Once actual lodgements are received by Statistics NZ from NZCS, the value for crude oil can be regarded as robust.

Exports – timing of recording and undercoverage

From the August 1997 reference month, exports are compiled by date of export. Previously, exports were generally compiled according to date of clearance by NZCS. This meant that some goods were allocated to the month following their actual month of export. Exports up to July 1997 that were not processed until August 1997 were assigned to the month of August 1997.

From 1 March 2004, NZCS has not allowed goods to be loaded for export until an export entry has been lodged and cleared. A study undertaken in 2001/02 indicated that export entries not being lodged might account for between 1 and 3 percent of exports at that time. There is a possibility that the change in NZCS processes may have reduced this undercoverage, although this has not been quantified.

Seasonally adjusted series

Seasonally adjusted series are calculated monthly and for calendar quarters using X-12-ARIMA, which adjusts for outlying values and uses a centred moving average.

Seasonal adjustment removes the estimated impact of regular seasonal events, such as pre-Christmas purchasing, from time series. This makes the figures for adjacent periods more comparable. Seasonally adjusted figures are estimates and are subject to revision each period, with the largest changes generally occurring in the latest periods.

[Seasonal adjustment in Statistics New Zealand](#) has more information.

Trend series

Time series can be split into trend, seasonal, and irregular components. Seasonal adjustment removes the seasonal component, while trend estimation removes the seasonal and irregular components. Trend estimates reveal the underlying direction of movement in a series and are used to identify turning points.

The trend series are calculated using X-12-ARIMA. The length of the centred moving average is selected automatically and can be 9, 13, or 23 months, depending on the relative variability of the irregular component compared with the trend. A long moving average has the effect of smoothing the trend series but slowing the response to underlying changes in growth rates. A short moving average produces a trend series that is less smooth but quicker to identify turning points.

To improve estimation of the underlying movement, the imports trend is calculated after removal of individual import items that have cif values of \$100 million or more, such as large aircraft and

ships. The trade balance trend is calculated by subtracting the imports trend from the exports trend.

Trend figures are recalculated each month. Using new monthly data means that previously published trend estimates are revised. These revisions mainly affect the latest months and can be large if a trade value is initially treated as an outlier but is later found to be part of the underlying trend.

Broad economic category groups

Broad economic category (BEC) groups are arranged, as far as practicable, to align with the System of National Accounts' three basic classes: capital goods, intermediate goods, and consumption goods. Commodities in BEC groups are categorised on the basis of their main end use. This means, for example, that all video recorders are treated as consumption goods even though some are used in business. Similarly, all helicopters are treated as transport equipment even though some are military goods (and are treated as such in the national accounts).

New Zealand Harmonised System Classification

From January 2012, overseas merchandise trade data is compiled using the Harmonised System classification (HS2012). Before January 2012, HS2007 applies.

See the Excel supplementary table in the 'Downloads' box for a summary of the impact of this change on the overseas merchandise trade data.

The classification change means data users need to take care when analysing time-series data, although changes from this review are not as significant as when HS2007 was introduced. The supplementary table uses the HS2012 classification to estimate January 2011 values for comparison. Some assumptions had to be made to do this, so the results are not perfect, but the process removes most of the effect of the classification change from the data.

We will use HS2012 within overseas merchandise trade statistics until the next five-yearly review in 2017. Minor amendments may still occur on a quarterly basis.

Although the classification change potentially affects the published seasonally adjusted and trend series, our investigations so far show a negligible effect. We will communicate any effects we find when conducting our normal seasonal adjustment or trend series review processes.

Implementing HS2012 will also affect the overseas trade indexes (OTI). However, due to the way the OTI is calculated, the full effect of the change will not be seen until the September 2013 quarter.

For more information on how HS2012 has affected overseas merchandise trade data, see [Harmonised System 2012 and trade statistics](#).

For information about the HS2012 classification, see [Harmonised System 2012](#).

Standard International Trade Classification

The Standard International Trade Classification (SITC) is an output classification, which uses Harmonised System (HS) codes at the six-digit level as building blocks. It was designed by the United Nations as an analytical tool for economic analysis, which includes some simple

implications regarding level of processing. Published figures are at a high level of aggregation; more disaggregated information is available on [Infoshare](#). For customised jobs using the SITC Rev 4 classification, contact customer services at: info@stats.govt.nz.

Overseas merchandise trade (OMT) statistics are compiled in close accordance with the United Nations' International Merchandise Trade Statistics Concepts and Definitions. OMT data, after adjustment, is used in the balance of payments and national accounts. The adjustments are for coverage, timing, valuation, and classification, and are explained in [Balance of Payments – Sources and Methods 2004](#).

Confidential items

Under Section 37A (d) of the Statistics Act, the Government Statistician may disclose details of external trade, movement of ships, and cargo handled at ports. However, Statistics NZ understands that the release of merchandise trade commodity information can, in some cases, place commercially sensitive information in the public domain. Statistics NZ is able to provide a limited form of confidential status for commodity items (at the discretion of the Government Statistician), upon application by a company or business.

In practice, all confidential HS codes are aggregated into the code 9809.00.00.00 in order to protect their confidentiality and to maintain total export and import values. Any aggregations of HS codes below this level, which encompass confidential 10-digit codes, exclude the confidential value(s) for these codes.

The only aggregates that include the confidential codes are total exports, total imports, and the total exports and imports by country.

More information

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Revisions

Provisional values published on 26 April 2013 were updated. Merchandise trade statistics for the latest three months are provisional to allow for the inclusion of late data and amendments.

Trade data can be revised for many reasons. For more information see:

[Why overseas merchandise trade data can change](#)

[Investigating how overseas merchandise trade data can change after publication](#)

Updates to overseas merchandise trade statistics

	Published on 26 April 2013			Published on 24 May 2013			Change		
	\$(million) ⁽¹⁾								
	Exports (fob)	Imports (cif)	Balance (fob-cif)	Exports (fob)	Imports (cif)	Balance (fob-cif)	Exports (fob)	Imports (cif)	Balance (fob-cif)
Month:									
Jan 2013	3,348 P	3,641 P	-293 P	3,347 F	3,641 F	-294 F	-1	0	-1
Feb 2013	3,902 P	3,461 P	441 P	3,900 P	3,461 P	439 P	-3	-1	-2
Mar 2013	4,419 P	3,701 P	718 P	4,412 P	3,680 P	732 P	-7	-21	14
Year ended:									
Jan 2013	45,685 P	46,973 P	-1,287 P	45,684 F	46,972 F	-1,288 F	-1	0	-1
Feb 2013	45,969 P	47,027 P	-1,057 P	45,966 P	47,026 P	-1,060 P	-4	-1	-3
Mar 2013	46,182 P	46,708 P	-525 P	46,171 P	46,686 P	-515 P	-11	-22	11
1. Figures are calculated on unrounded data.									
Symbols:									
F final									
P provisional									
Source: Statistics New Zealand									

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Tables

The following tables are available in Excel format from the 'Downloads' box. If you have problems viewing the files, see [opening files and PDFs](#).

1. Overseas merchandise trade, actual values
2. Overseas merchandise trade, seasonally adjusted and trend values – monthly
3. Exports by destination
4. Imports by country of origin
5. Exports of main commodities
6. Imports of main commodities
7. Imports by broad economic category (BEC) group
8. Exchange rates
9. Related series, livestock, cars, and crude oil
10. Exports and imports by Standard International Trade Classification (SITC)
11. Exports by top 10 HS categories, values – seasonally adjusted
12. Exports by top 10 HS categories, quantities – seasonally adjusted
13. Imports by selected HS categories, values – seasonally adjusted
14. Exports by top 10 HS categories, values – trend
15. Exports by top 10 HS categories, quantities – trend
16. Imports by selected HS categories, values – trend

Access more data on Infoshare

Infoshare allows you to organise data in the way that best meets your needs. You can view the resulting tables onscreen or download them.

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